

HALF-YEAR REPORT JANUARY-JUNE 2022

August 12, 2022



AGENDA

- Q2 2022 Review
- 2 Q2 and H1 2022 Financial Results
- 3 Outlook
- 4 Questions & Answers



Tero VirtalaCEO

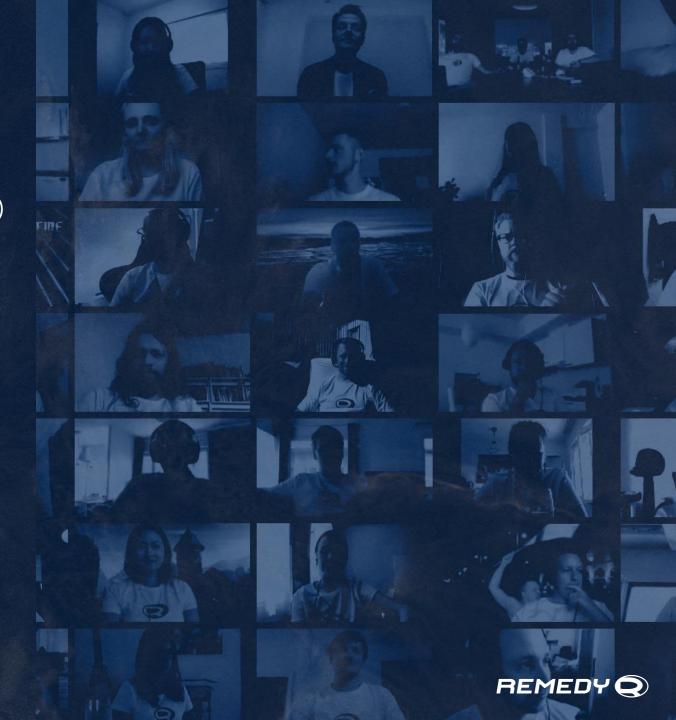


Terhi Kauppi CFO



Q2 2022 HIGHLIGHTS

- Revenue at the previous year's level, **9.4 M€** (9.4)
- EBITDA decreased to **-1.8 M€** (2.3), mainly due to increased external development costs
- Operating profit -2.4 M€ (1.5), operating profit margin -25.6% (15.7%)
- Cash flow from operations -8,3 M€ (-0.8)
- In April, Remedy announced it will remake the iconic Max Payne and Max Payne 2: The Fall of Max Payne video games with Rockstar Games.
- On May 4, 2022, trading in Remedy's shares was transferred from the First North Growth Market Finland marketplace to the official list of Nasdaq Helsinki.



CURRENT PROJECT PORTFOLIO















CONFROL

Condor*

Heron*

CROSSFIRE

Alan Wake Remastered

Alan Wake II

VANGUARD

Max Payne 1&2 Remake

LAUNCHED

PROOF-OF-CONCEPT

CONCEPT

LAUNCHED

LAUNCHED

FULL PRODUCTION

PROOF-OF-CONCEPT

CONCEPT

WITH 505GAMES



WITH **EPIC** GAMES

WITH **Tencent** WITH





OUR CREATIVE AND DEVELOPMENT CAPABILITIES ARE STRONGER THAN EVER

- 5 games in development with world-class partners.
- Game leadership teams with experienced leaders.
- Remedy's talent pool has grown and recruitment has accelerated.
- Our ability to plan, lead and develop game projects is stronger than ever before.
- Our ability to collaborate and work with external developers has improved.
- Northlight technology and tools continue to progress.
- Production support functions have advanced.

We have learned, and our ways of working have continuously improved.



DEVELOPMENT PHASES WITH CLEAR FOCUS

Proof of Polish & Live Prod Mandate Production Concept Concept Readiness RC phase Reviewing and Creative vision One area in feature and Testing and Proof of Defined Proof of BETA, Concept Mandate **ALPHA** play & based on approved pipeline RC1 approved game plan

WE KEEP PROJECTS IN EARLY PHASES LONGER THAN IN THE PAST



WE CONTINUE TO GROW AND INVEST INTO OUR WORLD CLASS TALENT POOL

345

Remedy talents (June 30, 2022) A NEW
DEVELOPMENT STUDIO
IN STOCKHOLM

CONTINUING TO EXPAND EXTERNAL DEVELOPMENT CAPABILITIES

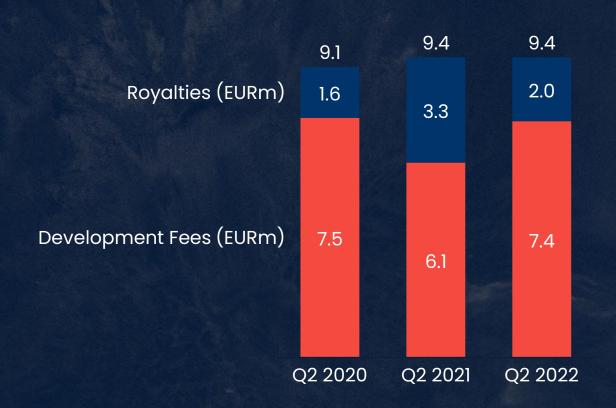


Q2 AND HI 2022 FINANCIAL RESULTS

Terhi Kauppi, CFO



Q2 2022: REVENUE AT THE SAME LEVEL

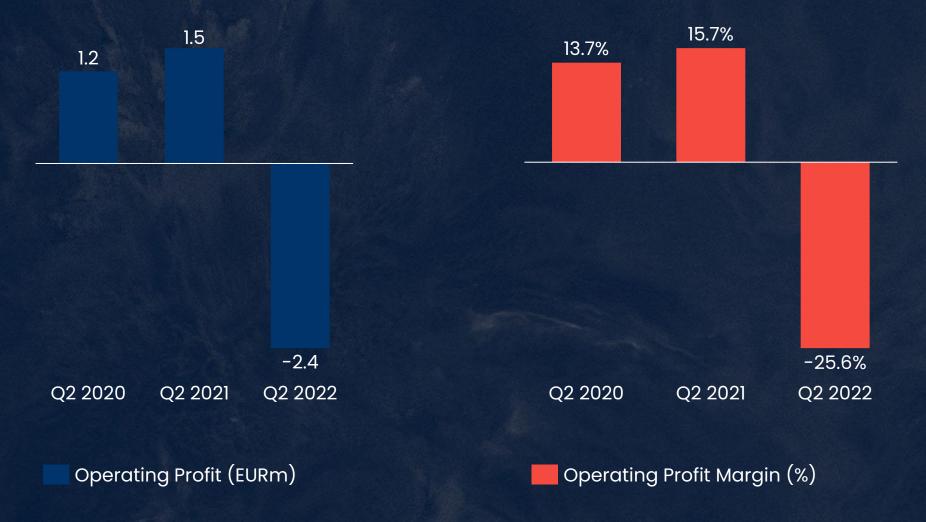


HISTORICAL BREAKDOWN OF REVENUE





Q2 2022: DECREASE IN PROFITABILITY DUE TO HIGHER EXTERNAL DEVELOPMENT EXPENSES



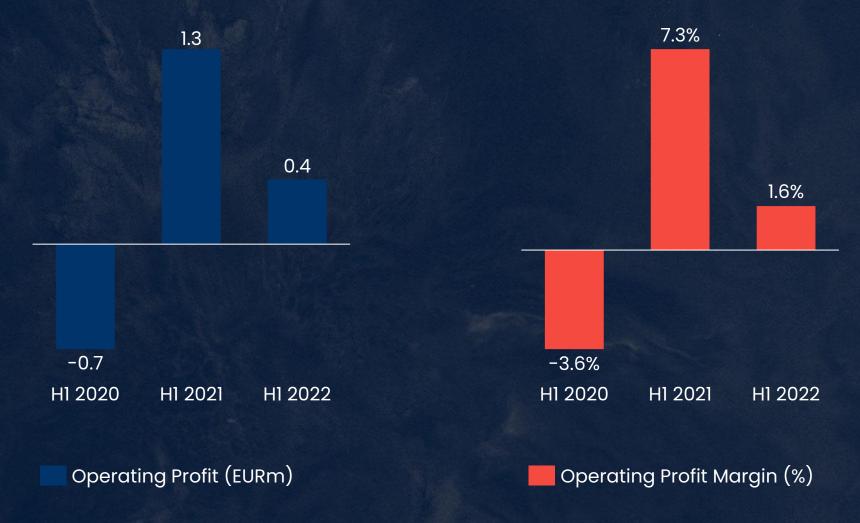


HI 2022: REVENUE GROWTH WAS DRIVEN BY AN INCREASE IN DEVELOPMENT FEES



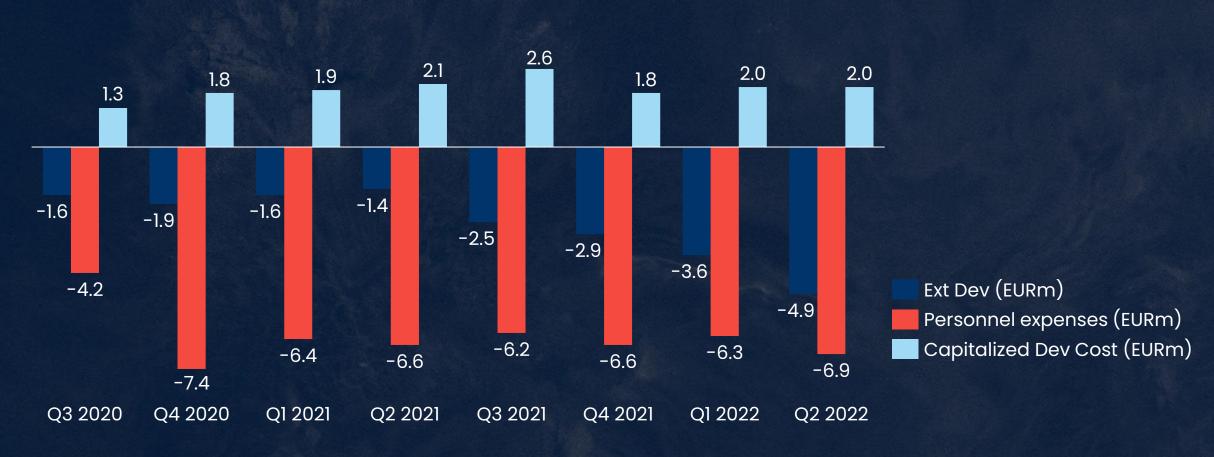


HI 2022: DECREASE IN PROFITABILITY DRIVEN BY HIGHER EXTERNAL DEVELOPMENT EXPENSES



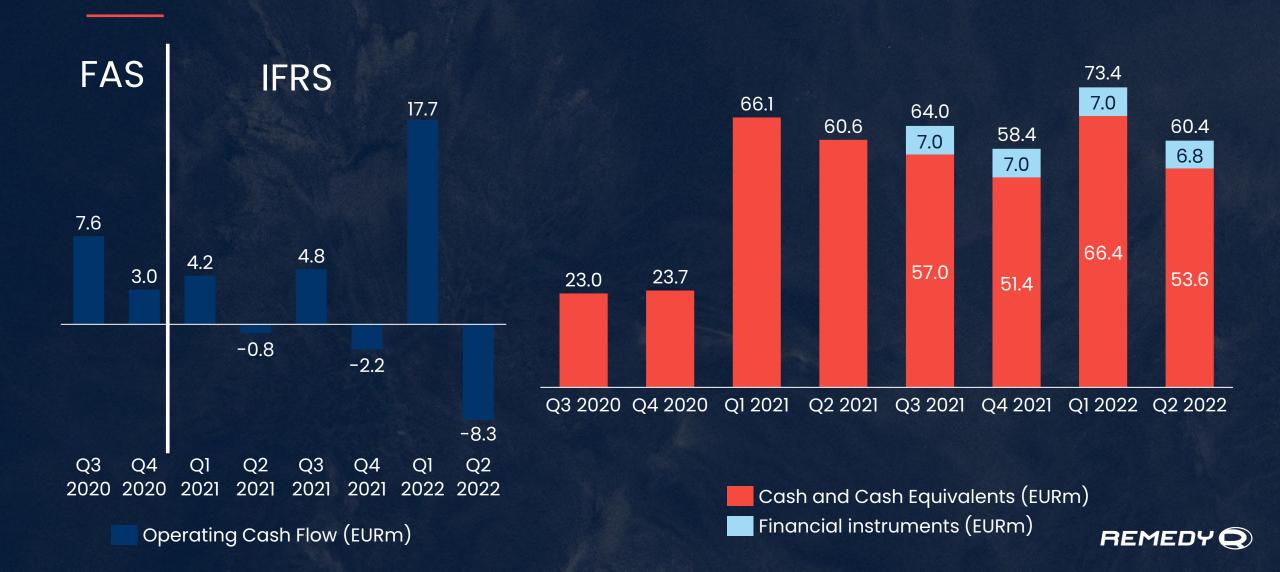


Q2 2022: Q-O-Q INCREASE IN EXTERNAL DEVELOPMENT, INVESTMENTS INTO RESOURCING EXPECTED TO INCREASE

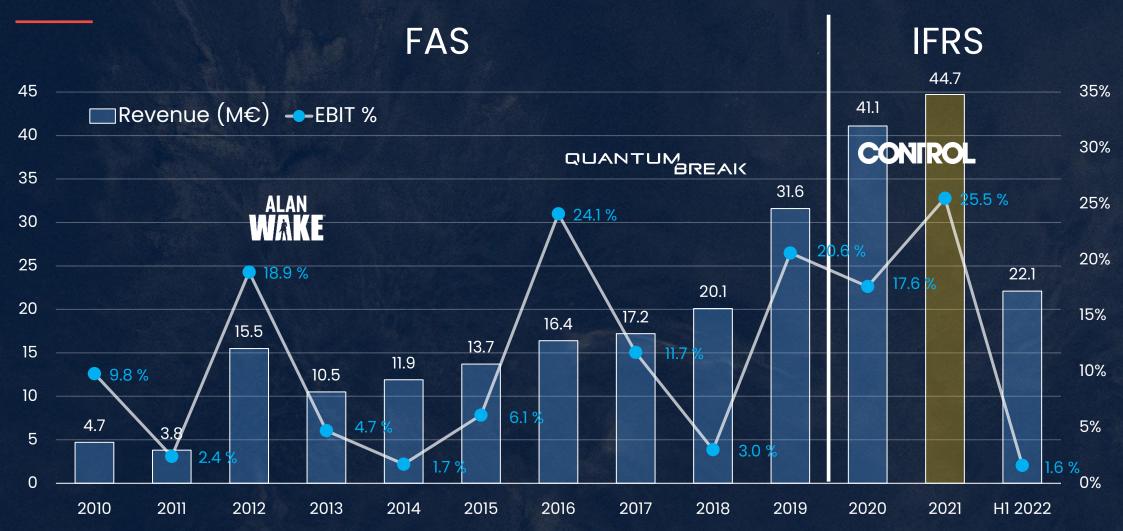




Q2 2022: TIMING IMPACT ON OPERATING CASH FLOW



WE HAVE PROGRESSED IN A SUSTAINABLE WAY





MULTI-PROJECT FUTURE WITH MORE GAMES: **BALANCING RISK AND REWARD**

Subcontracting



Own IP with **Publishing Partner**



Co-published





Selfpublished





OUTLOOK FOR 2022 (AS ANNOUNCED ON AUGUST 1, 2022)

Remedy expects its revenue to remain at the previous year's level and its operating result to decline significantly compared to the year 2021.

In 2021, Remedy's revenue totaled EUR 44.7 million and operating profit EUR 11.4 million.



OUR LONG-TERM OBJECTIVES (UNCHANGED)

- To create several successful games, and at least one major hit game.
- To own at least three expanding game brands, all with long-term hit potential.
- To have capabilities to select the right commercial model for each game:
 self-finance, self-publish, or work with publishing partners.
- To be the most attractive gaming industry employer in Europe.
- To reach these objectives while having a profitable and growing business with well-managed risks.





Q&A INSTRUCTIONS

Speakers will now take questions from the investors, analysts and media representatives

Web participants:

Type in your question



